



NHS

South East Coast
Collaborative Procurement Hub

*** NHS Residential Continuing Healthcare Tender ***

**** Opportunity Worth £40million Announced ****

The NHS South East Coast Collaborative Procurement Hub (SECCPH) will be commencing a tender for Residential Continuing Healthcare on behalf of:

- NHS Surrey
- NHS Eastern and Coastal Kent
- NHS East Sussex Downs and Weald
- NHS Hastings and Rother

The forthcoming tender will cover NHS Residential Continuing Healthcare requirements to include, but not limited to, the following care groups:

- Acquired Brain Injury
- Elderly Frail
- Older People's Mental Health
- Palliative Care
- Physical Disabilities

Who can participate?

The tendering process is open to all providers who are appropriately registered through CQC to meet continuing healthcare requirements. Due to the high level of need for continuing healthcare, providers are required to provide the correct level of nursing care.

Reasons to participate in the tender

- **New placements will only be placed with providers who have tendered and been successful with this contract**
- The tender process will be transparent and ensure that all providers are treated equally and fairly
- Designed with the aim to help quality providers be successful
- A defined set of expectations and agreed prices for placements
- Key Performance Indicators to stabilise and monitor quality regionally
- A 3 year contract plus the potential to extend for a further 12 months
- Potential for more business
- Continuity of healthcare in the region
- Stabilisation of the market
- A preferred provider status that is those providers who are signed to the contract will be the first port of call for new placements
- This gives you a preferential position in a growing market

Next Steps

- The tender opens for submission on the **26th March 2010** and closes on the **10th May 2010**
- In anticipation of this tender you can register your organisation (parent company level) on BravoSolutions <https://seccph.bravosolution.co.uk> and SID4Health www.sid4health.nhs.uk
- More information on the tender process can be found at <http://www.seccph.nhs.uk/>
- Email Sussex-HIS.PCHC@nhs.net for further information